

Quantifying the Comprehensive and Progressive Agreement for Trans-Pacific Partnership*

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We assess the outcomes for the negotiating parties in the Trans-Pacific Partnership if the remaining eleven parties go ahead with the agreement as negotiated without the United States, as compared to the outcomes under the original twelve-member agreement signed in October 2016. We find that the eleven-party agreement, now renamed as the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP), is a much smaller deal than the twelve-party one, but that some parties do better without the United States in the deal, in particular those in the Western Hemisphere – Canada, Mexico, Chile, and Peru. For the politically relevant medium term, the United States stands to be less well-off outside the TPP than inside. Since provisional deals can be in place for a long time, the results of this study suggest that the eleven parties are better off to implement the CPTPP, leaving aside the controversial governance elements, the implications of which for national interests are unclear and which, in any event, may be substantially affected by parallel bilateral negotiations between individual CPTPP parties and the United States.

Keywords: Trans-Pacific Partnership, TPP, CPTPP, United States, CGE Modelling

JEL Classification: F02, F13, F15

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I. INTRODUCTION

Following the withdrawal by the Trump Administration of the United States from the Trans-Pacific Partnership (TPP) agreement, the other eleven TPP parties (“the Eleven”) entered into negotiations to implement the agreement largely as negotiated, but without the United States. Agreement on the core elements of a revised TPP – renamed the Comprehensive Progressive Agreement for Trans-Pacific Partnership (CPTPP) – was reached on the margins of the Asia-Pacific Economic Cooperation (APEC) summit in Da Nang in November 2017.

The original TPP aspired to rewrite the ground rules of international commerce for the 21st Century, modelled on the US economic governance regime. The CPTPP preserves the original text of the TPP agreed in October 2016, but suspends a number of provisions and leaves open a number of specific issues to be resolved.

The suspended provisions impact on the CPTPP regime in the following areas:

- Express shipments;
- Investment (in particular, the investor-state dispute settlement or ISDS mechanism);
- The intellectual property (IP) property rights regime, in particular measures covering, *inter alia*:
 - patentable subject matter,
 - patent term restoration,
 - protection of undisclosed data for pharmaceutical approvals,
 - extended term of protection for data used to developed biologic medicines,
 - technological protection measures (TPMs) and rights management information (RMI), and
 - copyright extension;
- Resolution of telecommunications disputes.

to services trade in the Asia Pacific for both the TPP12 and the CPTPP simulations. Thanks are due to two anonymous reviewers for helpful comments and suggestions and also to Natassia Ciuriak for editing the manuscript. The views expressed are those of the study team, as is responsibility for any and all errors of fact or interpretation.

The issues that remain outstanding for further negotiations (with the CPTPP Member requiring modifications in parentheses) include:

- State-owned enterprises (Malaysia);
- Services and investment non-conforming measures (Brunei Darussalam);
- Dispute settlement trade sanctions (Vietnam); and
- Cultural exception (Canada)

This paper assesses the quantitative implications of the CPTPP going forward. The CPTPP policy shock consists of the liberalization commitments made by the parties in the original TPP for tariffs and non-tariff barriers (NTBs) in goods and services and foreign direct investment (FDI). These commitments are evaluated against the OECD's Trade Facilitation Index (TFI), Services Trade Restrictiveness Index (STRI), and Foreign Direct Investment Restrictiveness Index (FDIR) for goods trade, cross-border services trade, and investment, respectively. For goods trade, we take into account the impacts of rules of origin (ROOs) in terms of a less-than-full rate of preferences utilization, but assume a high rate of utilization to reflect a key TPP outcome, namely ROOs regionalization. For services trade, we take account of the value of binding commitments. The services estimates now constitute an upper bound depending on the extent of derogations from the final TPP text originally negotiated, if and when the CPTPP is implemented.

The CPTPP is simulated on a dynamic version of the Global Trade Analysis Project's (GTAP) computable general equilibrium (CGE) model that incorporates FDI by introducing a foreign-owned representative firm into each GTAP region-sector. FDI responds in tandem with domestic investment to changes in expected rates of return (RORs) in each region-sector due to trade liberalization and reductions in NTBs facing investment. To bring out the relative contribution of the CPTPP's various quantifiable elements, we simulate the shocks on a sequential basis for each policy measure, such that the marginal effect of each set of measures is brought out.

The rest of this paper is organized as follows: section 2 sets out some basic background on the TPP economies; section 3 provides an overview of the quantitative modeling; section 4 describes the policy shock; section 5 sets out the results; and section 6 provides a discussion and draws conclusions.

II. BACKGROUND

1. The TPP Economies ... and the United States

The original twelve TPP signatories were Australia, Brunei, Canada, Chile, Japan, Malaysia, Mexico, New Zealand, Peru, Singapore, the United States, and Vietnam. They are all APEC members and have a combined population of close to 825 million, a combined GDP of just under US\$30 trillion,¹ imports of goods of over US\$4.7 trillion,² and imports of commercial services of approximately US\$1.1 trillion.³ The CPTPP generates about one-third of the total GDP generated by the TPP12, accounts for about 60% of the population of the TPP12 region, and has an average per capita income about one-third of the US level, measured at market exchange rates.

Table 1. Income and Population, Estimated 2017, CPTPP and the United States

	GDP		GDP Per Capita		Population
	Current US\$ Millions	PPP US\$ Millions	Current US\$	PPP US\$	Millions
Australia	1,390,150	1,235,297	56,135	49,882	24.8
Brunei Darussalam	11,963	32,913	27,893	76,743	0.4
Canada	1,529,760	1,682,503	42,225	46,441	36.2
Chile	263,206	452,095	14,315	24,588	18.4
Japan	4,884,489	5,405,072	38,550	42,659	126.7
Malaysia	309,858	926,081	9,660	28,871	32.1
Mexico	1,142,453	2,406,087	9,249	19,480	123.5
New Zealand	200,837	185,748	41,629	38,502	4.8
Peru	210,013	424,639	6,598	13,342	31.8
Singapore	305,757	513,744	53,880	90,531	5.7
Vietnam	215,963	643,902	2,306	6,876	93.6
CPTPP	10,464,449	13,908,081	21,010	27,923	498
Memo: United States	19,362,129	19,362,129	59,495	59,495	325.4
TPP12	29,826,578	33,270,210	36,218	40,400	823.5

Source: IMF (October 2017).

¹ Estimated 2017 population and GDP from IMF (October 2017).

² Merchandise imports, 2015 from ITC (2015).

³ Services imports, 2015 from WTO (n.d.).

A similar calculus applies in terms of the CPTPP's role as a market for imports and a source of outward FDI. As shown in Table 2, the CPTPP accounts for 14.7% of global goods imports, almost 13% of global services imports, and 14.3% of global goods and services imports combined. Table 3 shows that the CPTPP accounts for about 14.4% of global FDI stocks, inward and outward, and is comprised, on net terms, of outward investors.

Table 2. Global Imports, CPTPP Parties and the United States, 2015, Current US\$ Millions

	Total Goods		Total Services		Combined Total Goods and Services	
	Imports from the World	Imports from CPTPP Parties	Imports from the World	Imports from CPTPP Parties	Imports from the World	Imports from CPTPP Parties
Australia	200,766	42,622	54,622	13,773	255,388	56,395
Brunei	3,229	1,471	22,245		25,474	1,471
Canada	419,152	47,844	96,270	7,270	515,422	55,114
Chile	63,038	7,476	13,444		76,482	7,476
Japan	625,568	105,221	175,641	22,019	801,209	127,240
Malaysia	176,175	46,424	40,044		216,219	46,424
Mexico	395,232	42,908	32,057		427,289	42,908
NewZealand	36,528	10,772	11,680	5,716	48,208	16,488
Peru	38,105	5,567	7,963		46,068	5,567
Singapore	296,888	62,480	143,469	14,375	440,357	76,855
Vietnam	165,776	28,122	15,501		181,277	28,122
CPTPP Total	2,420,457	400,907	612,936	63,153	3,033,393	464,060
United States	2,306,822	856,546	490,614		2,797,436	856,546
TPP12 Total	4,727,279	NA	1,103,550	NA	5,830,829	NA
World Total	16,473,391		4,729,460		21,202,851	
CPTPP Share of World Total	14.69%		12.96%		14.31%	

Source: International Trade Centre (2015) for goods trade and WTO (n.d.) for services trade.

Table 3. Inward and Outward Investment, CPTPP Parties and the United States, 2015, Current US\$ Millions

	Stocks		Flows	
	Inward	Outward	Inward	Outward
Australia	537,351	396,431	22,264	-16,739
Brunei	6,061	2,645	173	508
Canada	756,038	1,078,333	48,643	67,182
Chile	207,827	87,415	20,176	15,513
Japan	170,698	1,226,554	-2,250	128,654
Malaysia	117,644	136,892	11,121	9,899
Mexico	419,956	151,924	30,285	8,072
New Zealand	66,056	17,262	-986	214
Peru	86,114	2,815	6,861	127
Singapore	978,411	625,259	65,262	35,485
Vietnam	102,791	8,590	11,800	1,100
CPTPP Total	3,448,947	3,734,120	213,349	250,015
United States	5,587,969	5,982,787	379,894	299,969
TPP12 Total	9,036,916	9,716,907	593,243	549,984
World Total	24,983,214	25,044,916	1,762,155	1,474,242
CPTPP Share of World	13.81%	14.91%	12.11%	16.96%

Note: Negative figures for outward flows reflect net disinvestment from abroad.

Source: UNCTAD (2016: Annex Tables 1 and 2).

III. FRAMEWORK FOR QUANTITATIVE ANALYSIS

1. The GTAP-FDI Model

To model the TPP, we use a recursive dynamic version of the standard GTAP CGE model, adapted to incorporate FDI (Ciuriak and Xiao, 2014, provide a description of the way FDI is incorporated in the model).

CGE models integrate a number of accounts to provide a complete description of an economy:

- The standard national income and expenditure accounts;
- A breakdown of industry by sector that reflects inter-sectoral input-output links, which take into account internationally-sourced intermediate goods and services (in all, the GTAP dataset allows for the representation of up to 57 sectors, 43 of which are goods);
- A production function for each sector that combines sector-specific inputs of capital, skilled and unskilled labour, and intermediate inputs; and
- A trade account that models the international linkages for each sector of the economy.

The model generates results for national account aggregates, industry output and prices, factor inputs and prices, and trade flows. For a technical description of the GTAP model, see Hertel (1997); for a discussion of the degree of confidence in CGE estimates, see Hertel et al. (2003).

On the production side, the model evaluates efficiency gains from the reallocation of factors of production across sectors. In the first stage (“nest”), land, labour (skilled and unskilled), and capital substitute for one another to generate domestic value-added by sector; intermediate inputs, which include imported inputs, substitute for domestic value-added in the second stage.

Given that we use a dynamic model, both labour and capital respond to changes in factor returns. Labour responds to changes in the wage rate according to an estimated long-run elasticity equal to one. Capital supply responds to changes in the ROR on capital; the investment response is based on the Monash capital model (Dixon and Rimmer, 1998). Both labour and capital are mobile across all sectors within a country. Capital is also mobile internationally.

On the demand side, an aggregate Cobb-Douglas utility function allocates expenditures to private consumption, government spending, and savings so as to maximize per capita aggregate utility. Following a shock, such as the CPTPP, the changes in consumption are allocated across these three aggregates based on their income shares in each region.

Private household demand responds to changes in prices and income. This latter effect reflects the fact that consumption of particular types of goods, such as luxury goods, increases more with higher income than does consumption of other goods,

such as staple food products.⁴ Notably, changes in trade protection result in changes not only in the prices of intermediate production goods, but also in the prices of consumer goods, which induces demand responses.

The trade module assumes imperfect substitution based on product differentiation across regions. The key parameter determining the scale of impacts on trade from a tariff shock is the elasticity of substitution – a high substitution elasticity generates relatively large trade impacts for a given size of tariff shock. Note that the GTAP sectors reflect relatively large aggregates of individual products; accordingly, substitution elasticities are lower than they would be for product categories that are defined more narrowly and, thus, are more substitutable for each other.

Economic welfare is based on equivalent variation: the lump sum payment at pre-shock prices without the shock that leaves households as well off as in the post-shock economy.

We use a perfect competition specification of the GTAP model. Some models incorporate imperfect competition for industrial goods sectors, introducing price mark-ups that represent monopolistic pure profits in equilibrium. These price mark-ups are reduced by intensified competition under trade liberalization, generating additional welfare gains.⁵ Several recent models incorporate heterogeneous firms features, which generate productivity gains from reallocation of market shares to more productive firms under trade liberalization.⁶ As it is problematic to combine all these features in one model while retaining a reasonable degree of product and regional disaggregation, no single modelling exercise can be considered definitive; a suite of studies is required to hone in on the likely impacts (see, e.g., Narayanan et al., 2015).

2. Implementation

We use the recently-updated GTAP V9 database with a base year of 2011. For the simulations, we adopt a 33-product group aggregation, featuring 11 agricultural

⁴ Household demand is modelled using a Constant Difference of Elasticities function, which captures the fact that the structure of household demand changes as income increases (i.e., in technical terms, it is “non-homothetic”).

⁵ See Roson, 2006, for a review of the issues raised by this methodology.

⁶ These include Zhai (2008), Dixon et al. (2013), Balistreri and Rutherford (2013), Oyamada (2013), and Itakura and Oyamada (2013). See Roson and Oyamada (2014) for a review.

and food sectors, 4 other primary sectors, 10 industrial sectors, and 8 services sectors. The regional disaggregation used for the model features 40 economies and/or regions designed to model the various mega-regional trade agreements. We report the results for the CPTPP economies, the United States, China, India, Korea, Taiwan, Other APEC, the EU28, and the rest of the world (ROW). Tables 4 and 5 provide the breakdown for sectors and regions.

Table 4. Sectors in the Modelling Framework

Agriculture and Food	Forestry, Fishing, Mining	Industry and Manufacturing	Services
Rice	Forestry	Textiles and Apparel	Construction
Wheat and Cereals	Fishing	Leather Products	Trade
Fruit and Vegetables	Fossil Fuels	Wood Products	Transport
Oil Seeds and Vegetable Oils	Mineral Products	Chemicals, Rubber, and Plastics	Communication
Sugar		Metals and Metal Products	Financial Services
Dairy		Automotive	Business Services
Beef		Transport Equipment	Recreation
Pork and Poultry		Electronic Equipment	Other Services
Other Agriculture		Machinery and Equipment	
Food Products		Other Manufactures	
Beverages and Tobacco			

Source: Compiled by the authors.

Table 5. Regions in the Modelling Framework

TPP	Other RCEP	TTIP/Other TISA	TFTA and ROW
Australia	Indonesia	EU28	Ethiopia
Canada	Philippines	Norway	Kenya
Chile	Thailand	Switzerland	Mozambique
Japan	Rest of Southeast Asia	Other EFTA (Iceland and Liechtenstein)	Tanzania
Malaysia	China	Israel	Uganda
Mexico	Korea	Pakistan	Rwanda
New Zealand	India	Turkey	Rest of East Africa
Peru		Hong Kong	SACU
Singapore		Taiwan	Other TFTA
United States		Colombia	ROW
Vietnam		Central America (Costa Rica and Panama)	
		Other South America (Paraguay and Uruguay)	

Note: Brunei is part of Rest of Southeast Asia.

Source: Compiled by the authors.

The CPTPP is assumed to be implemented in 2018, the same as was assumed for the TPP12 in Ciuriak et al. (2016b). We first simulate the GTAP database forward to 2035, using GTAP dynamic database tools, which draw on available macroeconomic data (IMF World Economic Outlook for the near term and projections from Fouré et al., 2012, for the out years).

The policy shocks – tariff reductions, the effect of ROOs on preference utilization, NTBs on services, and NTBs on investment – are implemented on this projected base in a dynamic process whereby changes in the ROR on capital induce investment and changes in wage rates induce labour force participation changes. The shocks are simulated sequentially, allowing us to identify the impacts by policy measure. The results reported are changes relative to the baseline at 2018, 2025, and 2035. The 2035 results may be interpreted as a permanent change in the level of trade and economic output, once full equilibrium has been restored following the policy shocks.

3. Closures

In CGE simulations, the number of endogenous variables is limited; the others must be set exogenously by assumption, thus defining the “closure” of the model. CGE models can be simulated with various alternative closures; the choice influences the results significantly.⁷

Under the GTAP model’s default microeconomic closure, the factor endowments (i.e., the total supply of labour, both skilled and unskilled, as well as of capital and land) are fixed; factor prices (i.e., wages and returns to capital and land) adjust to restore full employment of the factors of production in the post-shock equilibrium.⁸ Under alternative microeconomic closures that are sometimes used, the returns to capital or to labour can be fixed and the supply of capital and/or labour then adjusts

⁷ Ciuriak and Chen (2008), modeling the Canada-Korea FTA, find GDP impacts vary from 0.064%, when labour and capital supply both fixed, to 0.268%, where both capital and labour supply are flexible.

⁸ This is sometimes described as reflecting a medium-term time horizon in which labour supply is “sticky.”

to restore equilibrium.⁹ Each of these closure rules makes an extreme assumption about the supply of labour and/or capital: it is either perfectly elastic or perfectly inelastic. The reality is likely to be somewhere in between.

In the GTAP-FDI model, investment adjusts to changes in the ROR; similarly, we allow labour supply to adjust to changes in wages. As a result, the TPP generates “endowment” effects: that is, the supply of labour and capital changes based on changes in returns to labour and capital. For both labour and capital, the supply elasticity is set at one; for labour supply, this assumption is based on estimates of long-run labour supply from the literature;¹⁰ for capital supply, the assumption is based on regressions of the investment response to a change in ROR using firm-level data.

As regards GTAP’s macroeconomic closures, two approaches are available. First, the current account can be fixed, which assumes that the external balance is determined entirely by domestic investment-savings dynamics. When trade policy shocks result in unbalanced changes in imports and exports, the original trade balance is restored by implicit exchange rate adjustments. Alternatively, the current account can be allowed to adjust to the trade shock. The change in the current account must then be offset by equivalent changes in capital flows. In reality, unbalanced trade impacts are likely to have both effects: induce subsequent exchange rate adjustments and offset capital flows. The choice of macroeconomic closure can have significant implications for the model outcomes.¹¹ Given the active role of FDI in our model, we necessarily adopt the closure where the current account adjusts.

⁹ The closure rule in which the ROR to capital is fixed is sometimes described as reflecting longer-run “steady-state” growth conditions. For an example of the use of the labour market closure rule, under which the wage rate is fixed, see Francois and Baughman (2005).

¹⁰ See Evers et al. (2008) for a meta-analysis of the labour supply elasticity literature; this study concludes the elasticity is about 0.1 for men and 0.6 for women, or about 0.3 on average. Ham and Reilly (2013) find statistically-significant inter-temporal labour supply elasticities of 0.89 with the Panel Study of Income Dynamics dataset and 1.0 with the Consumer Expenditure Survey dataset. The CPTPP is likely to be implemented in a condition of economic slack, hence supporting the assumed moderately higher elasticity.

¹¹ E.g., Gilbert (2004), modelling the Korea-US FTA, finds that the fixed current account simulation reduces welfare gains for Korea to 3/5 the level of the simulation with a flexible current account and marginally (by 5%) for the United States.

IV. THE CPTPP POLICY SHOCK

1. Tariffs

Tariff reduction/elimination is based on the original TPP schedules and technical summaries released by the parties. The shocks follow those in Ciuriak et al. (2016b). There are several general points to be borne in mind.

First, the precise extent to which the CPTPP liberalization schedules improve upon existing free trade agreement (FTA) commitments could not be taken fully into account in this analysis due to resource constraints. Significant improvements that have been flagged by governments in their technical summaries are incorporated – for example, the CPTPP improves upon the market access commitments made by Japan on beef to countries with which it has existing FTAs that provide lesser market access (Australia, Mexico, and Peru). Otherwise, we do not attempt to identify marginal additional improvements under the CPTPP compared to existing agreements. The CPTPP does clean up the spaghetti bowl of FTAs in the Asia-Pacific to some extent, but our simulations do not fully capture this; this is largely housekeeping, however, and should not materially impact the assessment.

Second, as regards the time path of the liberalization schedules, the CPTPP's schedules are highly complex and differentiated by individual products and countries, which makes it impractical to attempt to capture the phase-outs in detail. We review the tariff elimination schedules to identify the overall timeframes for phase-outs applied for different product groups and construct stylized straight-line elimination schedules accordingly. We note that, at the high level of aggregation at which CGE simulations are run and given the changing composition of trade, especially in the later stages of the implementation period, the trade weights for the individual tariff lines will, in any event, change (and probably quite significantly). We provide read-outs of the impacts at years 8 (2025) and 18 (2035) of the CPTPP implementation period; these are, in our view, reasonable estimates of the medium- and longer-term impacts.

Third, we do not take into account the trailing bits of liberalization that extend beyond 2035. Changing economic conditions make impact estimates that far in the future highly uncertain and such commitments are of limited relevance to either policy or business.

Fourth, as regards the value of the managed trade concessions in the agricultural sector, we assume full quota utilization with physical quantities converted to values based on unit values in trade in the relevant product groups. Given uncertainties about quota utilization and the fluctuations in unit prices from year to year and across countries, these impact estimates are subject to some degree of uncertainty.

2. Preference Utilization

Preferences for industrial products are not fully utilized due to ROOs compliance costs. We assume that agricultural products face negligible ROOs costs and are mostly traded by large agri-business firms with adequate administrative capacity. Accordingly, we assume 100% preference utilization and impose no charge for this use. For textiles and clothing and autos, we assume a high utilization rate of 90% due to the size of the tariff savings and the likelihood that supply chains would be adjusted to take full advantage of the CPTPP (there is evidence that factories were already being shifted into Vietnam to take advantage of the TPP for exports to the United States). For other industrial sectors, we assume 80% preference utilization to reflect the regionalization of ROOs, a significant negotiating achievement. We phase in the utilization rate from 60% in the first year by 5% per year to reflect adjustment to the regime.

We incorporate no charge for utilizing preferences into the simulations, since the assumption of preference underutilization based on empirical evidence concerning observed utilization rates already includes the trade effects of ROOs costs. We consider that the Armington specification of the model, which allows for differing unit costs of traded goods, already addresses the welfare costs of trade diversion (in terms of sourcing imports from higher-cost TPP-region sources).

3. Goods Sector NTBs

The overall assessment of the TPP's impact on goods trade NTBs in Ciuriak et al. (2016b) was that it was below the level that is meaningful for a macroeconomic analysis, particularly given the advances made in the WTO's Trade Facilitation Agreement. We incorporate no general goods trade facilitation shock for the CPTPP analysis

4. *Services Sector NTBs*

We develop the liberalization shock for services NTBs by coding the CPTPP against the cross-border services trade components of the CPTPP parties' STRI developed by the OECD (Geloso Grosso et al., 2015). We also take into account the extent of squeezing "water" out of the bindings in the General Agreement on Trade in Services (GATS) by comparing CPTPP bindings to the parties' scores in the corresponding GATS Trade Restrictiveness Index (GTRI) developed by Miroudot and Pertel (2015) and/or in existing bilateral FTAs.

In developing the CPTPP policy shock for services, we proceed as follows:

- NTBs, as quantified by gravity-model-based analysis, implicitly reflect both the effect of actual restrictions and of "water", as measured by the difference between the GTRI and the STRI (that is, the difference between bound commitments and applied practice).
- On the basis of regression analysis of the effect of bindings (Ciuriak and Lysenko, 2016), we assume that actual market restrictions, as measured by the STRI, have twice the restrictive power as an equivalent amount of "water".
- Accordingly, we adopt the following simple formula: $\text{Total NTB} = \alpha(\text{STRI} + 0.5 \cdot \text{Water})$, where α is a coefficient that scales the index-based measure to the ad valorem equivalent (AVE) of a country's sector-specific NTBs developed for GTAP sectors by Fontagné et al. (2016). We assume that only 25% of these measured AVEs correspond to the barriers to services trade itemized in the OECD's STRI/GTRI framework and thus actionable under the CPTPP. This assumption is consistent with the general conclusion obtained from the Berden et al. (2009) survey of NTBs goods and services, that 50% could in principle be removed i.e., that they were "actionable"; and the Francois et al. (2013) assessment that an ambitious FTA could reduce trans-Atlantic barriers by 50% of actionable barriers (i.e., by 25% of the total observed barriers).

5. *Barriers to FDI*

For FDI, we build in a liberalization shock based on cross-referencing the CPTPP's measures to the OECD's FDIR index for CPTPP members. Given the presence of

numerous bilateral investment agreements within the region, the marginal impact of new bindings attributable to the CPTPP is not likely to be of major significance and a specific quantification of the value of bindings was not included.

6. Other Issues

We do not explicitly model the impact of IP measures, for several reasons. First, IP measures work very differently than trade liberalization. Where trade liberalization increases competition and reduces prices, increased IP protection does the opposite.¹² The benefit from IP protection is increased research and development and increased innovation, which are manifest in additional product varieties. The conventional modelling framework for FTA analysis is not equipped to analyze IP issues, as it does not reflect the impact of IP protection on asset values (Ciuriak, 2017). The impact on any individual economy of increased IP protection is thus an open empirical question. Innovation could be inhibited in some jurisdictions depending on whether disincentives outweigh incentives (Ciuriak and Curtis, 2015). From a financial flow perspective, the direct benefits of increased IP protection in the CPTPP would be heavily skewed to the countries with the largest stocks of IP (e.g., Japan). Taking these flows and the enhanced values of the companies' intangible assets (and hence their market capitalization) into account could materially impact the distributional impact of the CPTPP across the various parties.

Government procurement is also not modelled. Since most procurement is done through commercial presence ("Modality 2" in government procurement; see Cernat and Kutlina-Dimitrova, 2015), rather than on a cross-border basis ("Modality 1") and since Modality 2 already benefits fully from national treatment rules under WTO commitments, the CPTPP's impact here is likely to be small in any event. Accordingly, unlike for IP, the failure to explicitly model procurement will not materially affect the overall CPTPP impacts.

¹² For a discussion of the interaction between trade rules and innovation, see Ciuriak and Curtis (2015).

7. Summary of Shocks Between CPTPP Parties

Table 6 summarizes the tariff shock. The table may be read as follows: the countries listed in the columns face the percentage tariff reduction offered by the countries in the top row. Thus, for example, Australia faces a reduction of the weighted average tariff by Canada of 0.293%. This low figure reflects the fact that 75.6% of Canada's applied most-favoured nation (MFN) tariff lines are already at zero, the main areas where Canada liberalizes for the most part exclude the high-tariff sectors (dairy and poultry), and Canada imports little from Australia in sectors where tariff cuts are significant (automotive and textiles and apparel). As can be seen, two of the parties – Chile which has an FTA with every other CPTPP member, and Singapore, which operates under effectively unilateral free trade for goods – have no tariff shock. Few of the bilateral relationships feature significant tariff reductions.

Table 6. Summary of the Trade-Weighted Tariff Shock, by Dyad

	AUS	BRU	CAN	CHL	JAP	MLY	MEX	NZ	PER	SGP	VN
AUS	0	0	-0.293	0	0	0	-1.893	0	-0.436	0	0
BRU	0	0	0	0	0	0	-1.817	0	0	0	0
CAN	-1.201	-0.020	0	0	-1.449	-0.853	0	-0.049	0	0	-2.293
CHL	0	0	0	0	0	0	0	0	0	0	0
JAP	0	0	-2.175	0	0	0	-2.710	-3.523	-1.901	0	0
MLY	0	0	-0.747	0	0	0	-3.650	0	-1.772	0	0
MEX	-3.667	-0.019	0	0	0	-2.828	0	-1.679	0	0	-2.656
NZ	0	0	-5.858	0	-3.574	0	-11.993	0	-0.255	0	0
PER	-0.619	-0.005	0	0	0	-1.188	0	-0.720	0	0	-1.678
SGP	0	0	-0.003	0	0	0	-2.599	0	0	0	0
VN	0	0	-5.240	0	0	0	-14.020	0	-3.756	0	0

Source: Calculations by the study team. Note that the Australia-Peru FTA announced at the APEC meetings in Da Nang in November 2017 is not reflected and the liberalization pursuant to that FTA is treated as due to the CPTPP.

Table 7 summarizes the services liberalization shock.

Table 7. Summary of the Services Shock: % Change in Trade-Weighted TCE, by Dyad

	AUS	BRU	CAN	CHL	JAP	MLY	MEX	NZ	PER	SGP	VN
AUS	0	0.0035	0.3207	0.0020	0.0180	0.0018	0.0526	0	0.0041	0.0135	0.0009
BRU	0.0000	0	0.0805	0.2175	0.0000	0.0799	0.0582	0.0001	0.1666	0.0002	0.0051
CAN	0.6194	0.7771	0	0.0638	0.3825	0.7475	0.0024	0.2533	0.0426	1.2046	0.7592
CHL	0.0172	0.5909	0.0412	0	0.0295	0.3029	0.0057	0.3211	0.0014	0.5702	0.0650
JAP	0.0011	0.0645	0.4521	0.1723	0	0.0468	0.0146	0.4214	0.1188	0.0126	0.0358
MLY	0.0006	0.0120	0.2738	0.3197	0.0001	0	0.0657	0.0013	0.1412	0.0001	0.0145
MEX	0.1663	0.8962	0.0032	0.0196	0.0569	0.6916	0	0.2131	0.0202	1.4451	0.7525
NZ	0	0.0289	0.3526	0.2282	0.2637	0.0086	0.0470	0	0.1023	0.0017	0.0070
PER	0.0577	1.1070	0.0083	0.0023	0.0486	1.7438	0.0157	0.3368	0	0.8612	0.2214
SGP	0	0	1.0823	1.4133	0.1144	0	0.2362	0.0337	0.9980	0	0
VN	0.0002	0.0024	0.2330	0.1868	0.0001	0.0224	0.0523	0.0018	0.1220	0.0003	0

Source: Calculations by the study team.

This table provides the change in the trade cost equivalent (TCE) derived by multiplying the percentage reduction in the region-sector NTBs times the corresponding region sector AVE measure of services trade barriers. This TCE reduction is expressed as a trade technology (AMS) shock in the GTAP modelling framework.

Table 8 provides the weighted average shock to the “phantom tax” in each CPTPP region.

Table 8. Percentage Reduction in the Phantom Tax on FDI by CPTPP Region

CPTPP Party	Phantom Tax on FDI Reduction
Australia	12.8%
Brunei	4.6%
Canada	1.3%
Chile	27.3%
Japan	5.6%
Malaysia	5.1%
Mexico	16.7%
New Zealand	27.8%
Peru	51.1%
Singapore	13.9%
Vietnam	6.1%

Source: Calculations by the study team.

V. RESULTS

1. Trade Impacts

The CPTPP generates 2.40% in additional intra-regional exports, only two-fifths of the TPP12's impact in level terms (US\$17.34 billion at 2017 prices for the CPTPP vs. US\$56.3 billion for the TPP12), but larger in percentage terms. The larger percentage gain reflects the removal of the large baseline level of US trade with the other TPP parties. Taking into account trade deflection, total exports of CPTPP parties to the world rise by 0.22% (about US\$12.27 billion at 2017 prices).

As a trade deal, the CPTPP improves upon the TPP12 for the Eastern Pacific parties (Mexico, Canada, Peru, and Chile), as these countries avoid erosion of existing preferences in the US market, while they pick up market share in the Western Pacific from the United States. It also improves upon the TPP12 for Singapore, which avoids preference erosion in its Asian markets from US export gains in those markets. Apart from the United States, which flips from gains to losses under the CPTPP, Vietnam and Japan see the biggest discount of gains, because they stood to gain the most in the US market under the TPP12. Third parties are less negatively hit by the CPTPP than by the TPP12. The EU28, Other APEC, and China experience the largest reduction of negative impact.

Table 9. Trade Impacts: Exports to TPP Partners and to the World, 2035

	TPP12		CPTPP	
	2017 US\$ Millions	% Change	2017 US\$ Millions	% Change
Exports to TPP Parties				
Australia	-270	-0.22	115	0.15
Canada	2,043	0.46	2,560	4.88
Chile	-61	-0.14	-23	-0.09
Japan	10,950	4.73	4,323	3.40
Malaysia	4,636	2.97	1,985	1.66
Mexico	1,587	0.44	1,548	3.12
New Zealand	1,814	5.98	1,638	6.56
Peru	-9	0.01	80	0.46
Singapore	654	0.43	652	0.50

Table 9. Continued

	TPP12		CPTPP	
	2017 US\$ Millions	% Change	2017 US\$ Millions	% Change
Vietnam	17,640	15.20	4,507	6.83
United States	17,376	1.85	-3,129	-0.32
China	-1,203	-0.05	-132	-0.01
India	-1,187	-0.46	-109	-0.11
Korea	368	0.15	47	0.03
Taiwan	472	0.37	136	0.16
Other APEC	-1,585	-0.32	-183	-0.06
EU28	-3,003	-0.29	-894	-0.18
ROW	-2,712	-0.26	-358	-0.07
Memo: TPP/CPTPP	56,297	2.07	17,334	2.40
Exports to the World				
Australia	136	0.08	359	0.08
Canada	1,554	0.20	1,771	0.22
Chile	-55	0.00	4	0.01
Japan	6,969	0.51	2,028	0.12
Malaysia	4,969	0.96	1,183	0.18
Mexico	1,936	0.39	2,547	0.47
New Zealand	891	0.73	656	0.42
Peru	33	0.08	109	0.12
Singapore	1,070	0.22	1,099	0.22
Vietnam	13,097	3.63	2,576	0.66
United States	12,678	0.41	-1,434	-0.03
China	-1,785	-0.02	-539	-0.01
India	-408	0.01	-45	0.00
Korea	-24	0.00	15	0.00
Taiwan	-21	-0.01	24	0.00
Other APEC	-1,240	-0.06	-219	-0.02
EU28	-3,035	-0.01	-617	0.00
ROW	-2,391	-0.04	-198	-0.01
Memo: TPP/CPTPP	43,182	0.52	12,270	0.22

Note: TPP totals do not include Brunei. Further, the original model data, which are in USD at 2011 prices, are converted to 2017 USD using the change in the US GDP deflator over the period (10.25% over the period in IMF, October 2017).

Exports are valued using GTAP code VXW, a valuation which includes transport margins, while the corresponding sum of sectoral exports in Table 13 are measured by the GTAP code VXWD, which does not include transport margins, as these are not allocated by sector. The difference in the two concepts is marginal.

Source: Calculations by the authors. The TPP12 estimates are revised versions of the results reported in Ciuriak et al. (2016a, 2016b), based on updates to the estimates of the height of services NTBs.

Table 10. Trade Impacts: Imports from TPP Partners and from the World, 2035

	TPP12		CPTPP	
	2017 US\$ Millions	% Change	2017 US\$ Millions	% Change
Imports from TPP Parties				
Australia	818	0.52	1,149	1.22
Canada	2,741	0.66	3,957	5.37
Chile	-21	-0.06	30	0.16
Japan	9,964	2.82	2,168	1.03
Malaysia	7,367	4.50	686	0.56
Mexico	5,025	1.57	8,409	19.19
New Zealand	1,254	4.11	711	3.19
Peru	293	1.04	363	2.98
Singapore	50	0.02	190	0.16
Vietnam	6,004	8.13	663	1.10
United States	25,823	2.36	-791	-0.07
China	-3,633	-0.26	-1,433	-0.14
India	-569	-0.28	-168	-0.13
Korea	-929	-0.30	-353	-0.17
Taiwan	-374	-0.28	-172	-0.19
Other APEC	-1,471	-0.37	-560	-0.19
EU28	-3,637	-0.38	-1,052	-0.24
ROW	-2,461	-0.34	-666	-0.21
Memo: TPP/CPTPP	59,164	2.08	18,262	2.39
Imports from the World				
Australia	15	0.01	287	0.06
Canada	1,555	0.23	1,850	0.29
Chile	-72	-0.04	0	0.00
Japan	8,193	0.59	2,407	0.18
Malaysia	5,354	1.07	1,155	0.24
Mexico	2,189	0.42	2,974	0.58
New Zealand	986	1.34	733	0.99
Peru	38	0.04	121	0.13
Singapore	516	0.11	514	0.10
Vietnam	15,687	4.32	3,175	0.88
United States	13,922	0.42	-1,770	-0.05
China	-3,073	-0.07	-612	-0.02
India	-1,109	-0.08	-142	-0.02
Korea	-143	-0.02	11	0.00
Taiwan	-24	-0.02	25	0.00
Other APEC	-1,517	-0.11	-252	-0.03
EU28	-4,060	-0.03	-734	-0.01
ROW	-3,235	-0.06	-328	-0.01
Memo: TPP/CPTPP	48,276	0.59	13,149	0.28

Note: Imports are valued using GTAP code VSW, a valuation which includes transport margins while the corresponding sum of sectoral imports in Table 13 are measured by the GTAP code VIWS, which does not include transport margins as these are not allocated by sector. The difference in the two concepts is marginal. See also notes to Table 9.

Source: Calculations by the authors.

2. Impacts on GDP and Economic Welfare

For the CPTPP as a group, the simulations suggest that real GDP will rise by about 0.075% generating economic welfare benefits of about US\$13.47 billion by 2035. These gains are smaller in absolute terms, but about the same in percentage terms, compared to the gains under the TPP12. It must be mentioned here that the difference in welfare effects does not take into account any differences in the non-quantified measures – including in particular IP – that might emerge under a provisional CPTPP compared to the full package of the TPP12 as negotiated.

Table 11. GDP and Economic Welfare Impacts of the TPP and CPTPP

	TPP12		CPTPP	
	Real GDP (%)	Welfare US\$ Millions	Real GDP (%)	Welfare US\$ Millions
Australia	0.003	-61	0.017	379
Canada	0.068	1,759	0.082	2,233
Chile	-0.019	-109	0.007	30
Japan	0.138	10,148	0.040	3,265
Malaysia	0.715	3,893	0.127	972
Mexico	0.084	1,174	0.156	2,642
New Zealand	0.488	1,515	0.366	1,217
Peru	0.005	-30	0.024	65
Singapore	0.173	833	0.199	948
Vietnam	2.354	7,297	0.481	1,725
United States	0.038	8,375	-0.008	-1,959
China	-0.024	-6,155	-0.003	-964
India	-0.033	-2,216	-0.008	-493
Korea	-0.037	-992	-0.006	-180
Taiwan	-0.027	-175	-0.005	-41
Other APEC	-0.046	-1,817	-0.008	-363
EU28	-0.019	-4,438	-0.004	-1,004
Rest of World	-0.029	-3,574	-0.004	-292
Memo: TPP/CPTPP	0.098	34,794	0.075	13,474

Note: Welfare is measured as equivalent variation. See also notes to Table 9.

Source: Calculations by the authors.

We observe that the GDP percentage gain, in real terms, is about one-quarter the size of the two-way trade percentage gain in real terms, which is a reasonable ratio in light of earlier literature on this issue (the rule of thumb suggests a ratio of around 20%). However, the welfare gain is large in value terms relative to the total trade gain (welfare gains of US\$13.5 billion vs. gains in terms of two-way trade of about US\$25.4 billion); this reflects terms of trade improvements for the CPTPP. Given the size of the CPTPP region relative to the world, a non-negligible impact on terms of trade is plausible. Overall, the simulation results generate broadly reasonable ratios.

The impact on real GDP and welfare follows the pattern of trade impacts, with Australia, Mexico, Canada, Chile, and Peru improving their outcomes in the CPTPP compared to the TPP12. The United States has a relatively large flip on welfare going from +US\$8.4 billion under the TPP12 to almost -US\$2 billion under the CPTPP, consistent with the flip on real GDP from 0.038% to -0.008%.

3. Sources of the Impacts

Table 12 provides a decomposition of the impacts in 2035 by policy: tariff reduction and ROOs; reduction of services NTBs; and easing of FDI restrictions. For the CPTPP, the major gains in welfare come from tariff reduction net of ROOs costs (about US\$1.4 billion), supplemented by services liberalization (about US\$1.8 billion), and FDI liberalization (about US\$1.6 billion). Most of the gains in services and FDI are attributable to the binding of existing market access and, thus, due to a reduction of uncertainty.

One of the notable features of FDI liberalization is that the reallocation of capital to more profitable applications within the CPTPP frees up capital for net investment in third parties. The model simulation suggests all regions would in fact benefit from the FDI liberalization measures (this is a feature present in both the CPTPP and TPP12).

Table 12. Decomposition of CPTPP Impacts by Policy, Cumulated Change in 2035

	Tariff/ ROOs	Services NTBs	FDI NTBs	Total	Tariff/ ROOs	Services NTBs	FDI NTBs	Total
	Real GDP % Change				Welfare, 2017 US\$ Millions			
Australia	0.003	0.003	0.01	0.017	13	71	294	379
Canada	0.061	0.016	0.005	0.082	1,656	437	140	2,233
Chile	-0.007	0.009	0.005	0.007	-36	43	23	30
Japan	0.034	0.004	0.003	0.04	2,835	269	161	3,265
Malaysia	0.088	0.019	0.02	0.127	704	117	150	972
Mexico	0.142	0.007	0.007	0.156	2,369	150	122	2,642
New Zealand	0.332	0.019	0.015	0.366	1,119	52	46	1,217
Peru	0.019	0.004	0.001	0.024	41	16	7	65
Singapore	0.005	0.058	0.137	0.199	52	223	674	948
Vietnam	0.458	0.021	0.003	0.481	1,650	59	15	1,725
United States	-0.008	-0.001	0.001	-0.008	-1,953	-126	121	-1,959
China	-0.005	0	0.002	-0.003	-1,228	-42	305	-964
India	-0.009	-0.001	0.002	-0.008	-541	-64	112	-493
Korea	-0.007	-0.001	0.002	-0.006	-202	-18	40	-180
Taiwan	-0.007	-0.001	0.002	-0.005	-43	-5	7	-41
O/APEC	-0.012	0	0.004	-0.008	-477	-11	125	-363
EU28	-0.004	-0.001	0.001	-0.004	-1,059	-145	199	-1,004
ROW	-0.005	0	0.002	-0.004	-769	-38	516	-292
CPTPP	0.057	0.009	0.009	0.075	10,404	1,438	1,633	13,474

Source: Calculations by the authors.

4. Sectoral Impacts

Table 13 sets out the CPTPP sectoral impacts. In terms of intra-TPP exports, automotive products (US\$3.6 billion) stand out in the case of goods exports, and business services (US\$576 million) in the case of services exports. The large gains that Vietnam stood to make in textiles and apparel under the TPP12 through enhanced access to the US market are washed out in the CPTPP. However, after automotive products, textiles and apparel (US\$3.2 billion) see the largest gains in intra-TPP exports. Other sectors that will palpably feel an intra-TPP expansion of exports include machinery and equipment (US\$1.8 billion) and leather products (US\$1.6 billion). In the agri-foods area, beef (US\$891 million), processed foods (US\$715 million), and fruit and vegetables (US\$267 million) make notable gains.

Table 13. CPTPP Regional Sectoral Impacts 2035

	Change Over Baseline in US\$ Millions			Percentage Change		
	Intra- TPP Exports	TPP Exports to World	TPP Imports from World	Intra- TPP Exports	TPP Exports to World	TPP Imports from World
1 Rice	-1	-40	7	-0.12	-0.69	0.17
2 Wheat and Cereals	32	-11	13	0.63	-0.04	0.05
3 Fruit and Vegetables	267	176	5	8.22	0.58	0.02
4 Oilseeds and Vegetable Oils	36	-58	67	0.48	-0.10	0.17
5 Sugar	0	-2	11	0.11	-0.06	0.17
6 Dairy	38	-64	128	1.10	-0.17	0.45
7 Beef	891	549	516	18.00	2.30	4.06
8 Pork and Poultry	1	-16	12	0.14	-0.13	0.29
9 Other Agriculture	9	3	21	0.97	0.06	0.35
10 Forestry	195	94	788	0.19	0.02	0.12
11 Fishing	70	43	169	0.19	0.01	0.13
12 Fossil Fuels	828	630	591	18.28	3.51	3.91
13 Mineral Products	158	122	26	5.06	1.39	0.12
14 Food Products	715	595	487	4.12	0.78	0.48
15 Beverages and Tobacco	104	98	94	2.66	0.51	0.34
16 Textiles and Apparel	3,159	2,941	2,110	18.11	2.83	1.19
17 Leather Products	1,595	1,380	832	35.10	3.98	2.64
18 Wood Products	414	168	385	1.72	0.12	0.28
19 CRP	1,070	607	1,275	1.66	0.13	0.24
20 Metal Products	624	260	714	0.99	0.06	0.19
21 Automotive	3,608	3,378	1,462	6.79	0.78	0.49
22 Transport Equipment	140	-13	123	1.54	-0.02	0.11
23 Electronic Equipment	284	-114	593	0.30	-0.02	0.13
24 Machinery and Equipment	1,786	688	1,373	1.81	0.10	0.19
25 Other Manufacturing	160	14	165	3.20	0.04	0.26
26 Other Services	-1	-75	98	-0.02	-0.17	0.17
27 Construction	87	52	87	2.44	0.18	0.29
28 Trade	104	63	143	0.93	0.08	0.17
29 Transportation Services	139	81	217	0.69	0.06	0.13
30 Communications	24	1	36	1.28	0.01	0.18
31 Financial Services	221	207	173	4.19	0.30	0.24
32 Business Services	576	490	357	2.45	0.34	0.22
33 Recreation Services	-4	-56	75	-0.06	-0.12	0.15
Total	17,334	12,197	13,149	2.44	0.26	0.28

Source: Calculations by the authors. See also notes to Table 9 and 10.

VI. DISCUSSION AND CONCLUSIONS

The original TPP12 agreement promised to be a relatively modest deal when evaluated in traditional terms of trade, jobs, and growth. As noted in Ciuriak et al. (2016b), this reflected a number of factors:

- Apart from sensitive sectors, tariffs are already low in Asia-Pacific trade.
- Sensitive sectors successfully resisted significant liberalization.
- Preferences will not be fully utilized and utilization of preferences generates administrative costs for firms, which detract from the trade gains.
- The TPP as negotiated had little impact on goods trade costs, as it did not improve upon the WTO Trade Facilitation Agreement and had few sector-specific facilitating measures.
- Services market access was minimally impacted by the terms of the agreement – the TPP’s main role was to improve upon bindings under the GATS – and then only by half the membership.
- FDI in most sectors is welcomed by all countries to start with and there is an extensive existing web of bilateral investment treaties in place, many of which already feature such mechanisms as ISDS.

The CPTPP promises still lower gains due to the withdrawal of the biggest economy among the twelve original signatories. Nonetheless, it does promise gains: for the CPTPP as a group, the simulations suggest that real GDP will rise by about 0.075% generating economic welfare benefits by close to US\$13.5 billion by 2035. Moreover, the CPTPP would improve upon the current trade regime prevailing in the Asia-Pacific region, not least because it would go a long way to clearing up the “spaghetti bowl” of existing bilateral agreements in the region.

The United States forfeits, in the first instance, the gains it stood to make under the TPP12 and incurs losses from preference erosion. This is not likely to be the final bottom line for the United States and the CPTPP. The Trump Administration has indicated its preference for one-on-one negotiations, where it holds the whip hand, being the larger economy with the larger market. The provisional implementation of a CPTPP would undoubtedly be followed by a US announcement of its intent to open bilateral trade negotiations with at least some of the Eleven.

Whether countries would take up the offer, and whether the United States would in reality improve upon the TPP12 outcome through bilateral negotiations, are open questions. In the latter regard, it is important to note that the United States already negotiated the TPP12 on a bilateral basis – including, for example, the ROOs for the automotive sector in the TPP12, which have been rejected by the Trump Administration and which were negotiated bilaterally between the United States and Japan and presented to the rest of the membership as a *fait accompli*. This point is underscored by the fact that all trade deals, regional or multilateral, ultimately involve one-on-one bargaining among the main parties on the key points – for example, China’s accession to the WTO involved a one-on-one negotiation between China and the United States, where the latter held all the cards. In any event, replicating or improving upon the TPP12 outcome would involve significant time and resources and the CPTPP could serve as the basis for Asia-Pacific trade for a considerable window in time.

For the remaining CPTPP parties, the implications of going ahead without the United States vary. For the four parties in the Americas (Canada, Mexico, Chile, and Peru), US withdrawal actually promises, in the first instance, to expand the gains from the CPTPP. This reflects the fact all four have FTAs in force with the United States and do not experience preference erosion in their key US markets under the CPTPP, while making additional preferential trade gains at US expense in Asian markets. Within the CPTPP group, no country stands to benefit more from US withdrawal than Mexico. It increases its welfare gain from about US\$1,138 million to about about US\$2.6 billion. Third parties also benefit from US withdrawal from the TPP since they experience less erosion of their competitive position in both the US and the CPTPP markets.

How to handle the automotive sector under a CPTPP would be a major issue, however. The TPP12 featured a significant lowering of the overall amount of regional value content (RVC) required for an automotive product to qualify for TPP preferences compared to the North American Free Trade Agreement (NAFTA) standard of 62.5% for automobiles and light trucks. As noted, this measure was agreed in a bilateral between the United States and Japan and whether it would make sense to apply in a CPTPP context, given the Trump Administration’s rejection of this negotiated outcome and indications that higher RVC would be demanded, is thus a wide-open question. Deciding a provisional regime for automotive

ROOs would be one of the major elements of negotiating implementation of the CPTPP.

An important caveat concerning reliance on the results reported here for policy considerations is that the available quantitative tools are inadequate to assess the impacts of the TPP as an instrument of systemic regulation and asset value protection for the knowledge-based economy (KBE). A KBE works on different principles than the industrial economy. It is based on amassing asset portfolios and data and exploiting the associated rents, not on moving inventory. The network externalities and “winner-take-most” economics of the KBE raise difficult and different questions about competition than those that are contemplated in the CPTPP governance model, which extends comprehensive protection to established assets and thus established market positions, including by creating a general freedom to operate that allows firms to optimize their mode of engagement with the global economy. The wealth effects of the CPTPP are likely to be heavily skewed to the countries with the largest stocks of intangible assets to protect.

A second important caveat is that, in many of the controversial governance areas, the situation is unsettled. The CPTPP’s ISDS mechanism is clearly inferior to that which was developed by the European Union and Canada for their Comprehensive Economic and Trade Agreement (CETA) – and the CETA mechanism itself is still not carved in stone. Further, recent US Supreme Court decisions affecting the US regime for IP protection (e.g., in *TC Heartlands vs. Kraft Foods* over forum shopping for IP litigation, amongst others) have potentially far-reaching implications for the governance regime in the United States, to which the TPP should now catch up. And a suitable governance regime for data flows, which would enable the cloud business model, but prevent and discipline social and political engineering by private interests, has yet to be developed. All of these are fluid issues, all remain highly controversial, and all will be the subject of intense negotiations with the United States in all of its bilateral negotiations going forward, as well as in the WTO discussions on e-commerce in the wake of the 11th Ministerial Conference in Buenos Aires. Importantly in this regard, it is valid to question the extent to which it is wise for the CPTPP parties to carve in stone any specific regime in these areas amongst themselves.

As regards the overall scale of the impacts reported in this study, there is inevitably some degree of sensitivity to the assumptions underlying the simulations. Generally, trade impacts are higher with larger trade elasticities (specifically the elasticities

of substitution); and the real GDP gains are higher for a given trade shock the stronger the supply side response of the economy to the incentives created by trade liberalization. For the CPTPP simulation, the real GDP impacts across all regions average about 27% of the size of the change in real two-way trade. This is broadly in line with historical experience regarding the productivity gains generated by increased openness (the standard rule of thumb suggests a ratio of about 20%). The simulations rely on the standard GTAP elasticities of substitution, which were recently updated and represent an internationally recognized benchmark for empirical analysis. Nonetheless, given that CGE simulations of trade agreements typically generate lower estimates of bilateral trade gains than reported in gravity model studies, the trade and real GDP impacts may be considered to be conservative estimates.

Bearing in mind these caveats, this study concludes that, for the politically relevant medium term, the United States stands to be less well-off without the TPP12 than with the CPTPP in force. Measured using traditional metrics, this expected discount is small, but not insignificant for many US stakeholders. An alternative perspective on the impact of modern trade agreements that emphasizes their impact on asset prices – treating the TPP as an “asset value protection agreement” rather than an FTA – suggests the expected discount for the United States might be substantially greater (Ciuriak, 2017). For the eleven CPTPP parties, the study suggests that the gains remain significant and in some cases greater than under the TPP12. Accordingly, if there is a real option for the Eleven to suspend the controversial issues while proceeding with the conventional trade liberalization agenda on a provisional basis, the Eleven should seize it.

APPENDIX: TECHNICAL DESCRIPTION OF THE GTAP-FDI MODEL

The distinguishing feature of the GTAP-FDI model is that there are two investors for each sector and each region: one domestic investor and one foreign investor. By contrast, the GTAP database has only one composite investor for each region-sector. To disaggregate the original GTAP investment-related variables, we proceed as follows.

Based on firm-level data from Standard & Poor's Capital IQ database, we assign listed firms to GTAP sectors. We extract information on gross operating surplus, rate of return and depreciation rate for each firm in the sample. We then generate initial estimates of the capital stock, the value of depreciation and the level of investment through the equations described in Figures A1 and A2. These values are then aggregated to construct corresponding values for a representative firm corresponding to the GTAP sector classification.

These initial levels are not, however, consistent with the levels of capital, depreciation and investment for the aggregate single representative firm in the GTAP database. To preserve the consistency of the GTAP database, we scale the initial estimates of the values of the capital stock, depreciation and investment for the domestic and foreign-owned representative firms such that the sum is consistent with the values in the GTAP database.

The second step is to disaggregate each GTAP sector (the representative firm) into domestic-owned and foreign-owned firms. We firstly utilize the FDI and FAS data (Lakatos et al., 2011) to estimate the share of foreign owned capital in each GTAP sector in each region. For the input structure of the domestic and foreign-owned firms, we use the FDIR (FDI restrictiveness index) data from OECD and build a gravity model to estimate the potential growth in FDI when removing FDIR. Combined with the investment theory in the model, we estimate the phantom tax and its corresponding income (payment on capital) of the two types of firms. For the rest of the input structures of the two types of firms we assume they have the same technology with the original representative firm. Then we use these shares to split the original representative firm into domestic and foreign owned representative firm.

These procedures are described in Figure A1. The derivation of the equations in Figure A1 is given in Figure A2.

Figure A1. The Procedure in Creating Investment Matrices

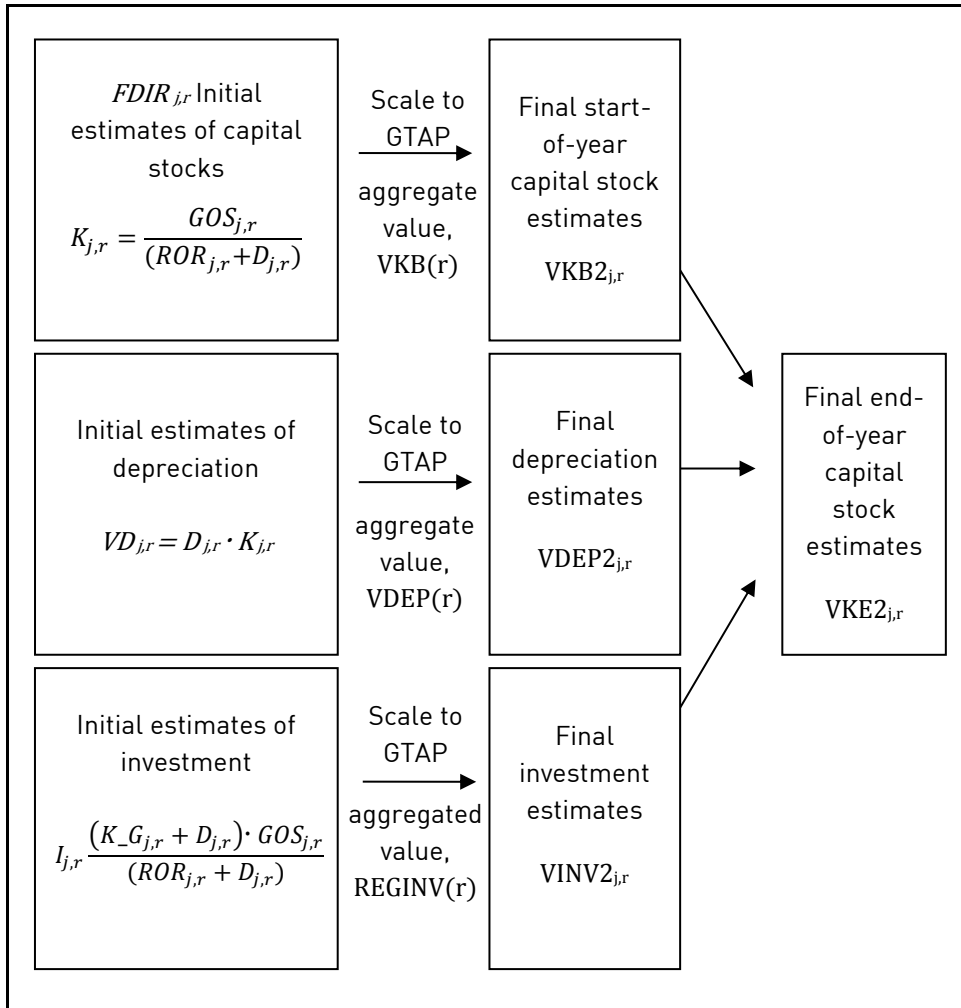


Figure A2. Derivation of the Equations in Figure 1

The value of investment in each sector can be inferred from the capital accumulation formula:

$$K_1 = K_0(1 - D) + I \quad (\text{E1.1})$$

where K_0 and K_1 are the values of the sector's capital stock at the beginning and the end of the year, respectively;

D is the sector's depreciation rate; and

I is the value of investment in the sector during the year.

From (E1.1) we have:

$$I = K_0(K_G + D) \quad (\text{E1.2})$$

where k is the growth rate of capital stock in the sector, $K_G = \frac{K_1}{K_0} - 1$.

If the values of K_0 , K_G and D are known, I can be calculated directly from (E1.2).

While plausible official statistics are available for D , this is not the case for the opening and closing capital stocks. Accordingly, we use available data on gross operating surplus (GOS) by sector and the return on capital by sector to derive sector-specific investment.

The net rate of return on capital is given by:

$$ROR = \frac{GOS}{K_0} - D \quad (\text{E1.3})$$

where ROR is the net rate of return on the sector's capital in the period; GOS is the gross operating surplus (or capital rental) in the sector. From (E1.3), we have:

$$K_0 = \frac{GOS}{(ROR + D)} \quad (\text{E1.4})$$

From (E1.2) and (E1.3) we have:

$$I = \frac{(K_G + D)GOS}{ROR + D} \quad (\text{E1.5})$$

To construct the foreign affiliate sales (FAS) matrix ($FAS_{j,r}^s$) we start with the FAS data in Lakatos et al. (2011). This FAS dataset has three dimensions: sectors, host countries and source countries. We sum across source countries to get the overall sales of foreign affiliates in sector j and host country h . Then, we divide this by the total domestic sales of products in host country h ($TS_{j,r}$) to estimate the penetration rates of foreign firms (FAS/TS) in each sector and region. This penetration ratio is then used to allocate sales in the GTAP database to the representative domestic and foreign-owned firms.

Similarly, the FDI matrix ($FDI_{j,r}^s$) sourced from Fukui and Lakatos (2012) also has three dimensions. We sum across source countries, then divide by the capital stock matrix ($VKB2_{j,r}$) to estimate the percentage of capital stock (FDI/VKB) that is owned by foreign investors in each sector and region.

Fukui and Lakatos (2012) argue that FAS data provide better information about the operations of foreign affiliates than data on international flow of funds. So, to integrate the FAS dataset, we apply the following regression model to estimate the FDI/VKB ratios:

$$FDI_VKB = \beta_0 + \beta_1 \cdot FAS_TS + \beta_2 \cdot countrydummy + \beta_3 \cdot industrydummy \quad (E2.1)$$

where

FDI_VKB is the 1197x1 matrix representing the ratios of FDI to VKB across 21 regions and 57 sectors;

FAS_TS is the 1197x1 matrix representing the ratios of FAS to TS across 21 regions and 57 sectors;

$countrydummy$ captures country-specific factors;

$industrydummy$ captures industry factors; and

$\beta_0, \beta_1, \beta_2, \beta_3$ are the regression coefficients.

We take the average of the fitted ratio from (E2.1) and the actual FDI/VKB ratios (excluding outliers) to get the final estimated share of capital stock that is

owned by foreign investors. Then we use these ratios to split the capital stock matrix ($VKB2_{j,r}$) into the origin-specific capital stock matrix ($VKB2_{j,r}^s$).

For the investment matrix ($VINV2_{j,r}^s$) we assume that firms owned by domestic and foreign investors have the same depreciation rate. Provisionally, we also assume they have the same capital growth rate, although this is a restrictive assumption since we know that foreign investment has been growing more rapidly than overall investment. Using Equation (E1.2) in section 1, $I = K_0(K - G + D)$, we calculate the origin-specific investment matrix.

Next, we apply the concept of a “phantom tax” to break down the gross operating surplus of a given region-sector into gross operating surplus for domestic and foreign owned capital ($GOS_{j,r}^s$) as shown in Figure A3. A phantom tax restricts entry of FDI but does not result in the collection of revenue. Intuitively, the phantom tax restricts the entry of FDI notwithstanding higher returns to foreign capital. With the removal of the phantom tax, foreign capital has an incentive to take advantage of the higher returns by increasing investment, thus expanding the FDI stock.

We start with the FDI restrictiveness matrix, then quantify the effect on FDI of the restrictions—that is we determine by how much the share of FDI in the region-sector capital stock would increase if we remove all barriers. We then use these results to estimate the phantom tax applying to FDI in each region-sector. We assume that the phantom tax creates a wedge between the rates of return of domestic versus foreign-owned capital; this allows us to then derive the gross operating surplus matrix ($GOS_{j,r}^s$).

To estimate by how much the FDI stock will increase if we remove all FDI barriers, we use the following gravity-like econometric specification:

$$\begin{aligned}
 FDI_{j,h,s} = & \beta_0 + \beta_1 GDP_{j,h} + \beta_2 GDP_s + \beta_3 GDPPC_h + \beta_4 GDPPC_s + \beta_5 GDP_{row} \\
 & + \beta_6 SK2U_{j,h} + \beta_7 FDIR_{j,h} + \beta_8 TOI1_h + \beta_9 TOI2_{j,h}
 \end{aligned}
 \tag{E2.2}$$

where

$FDI_{j,h,s}$ is the log of FDI stocks in sector j , host country h , and source country s ;

$GDP_{j,h}$ is the log of output of sector j , in host country h ;

GDP_s is the log of GDP of source country s ;

$GDPPC_h$ is the log of GDP per capita of host country h ;

$GDPPC_s$ is the log of GDP per capita of source country s ;

GDP_{row} is the log of GDP of the rest of the world;

$SK2U_{j,h}$ is the ratio of skilled to unskilled workers of host country h , relative to that of source country s ;

$FDIR_{j,h}$ is the FDI restrictiveness index in sector j , host country h ;

$TOI1_h$ is the trade openness index in host country h (i.e., imports plus export, divided by GDP);

$TOI2_{j,h}$ is the trade openness index of sector j in host country h ; and

$\beta_0 \sim \beta_9$ are the regression coefficients.

In this econometric exercise, we use all the 44 regions in the OECD dataset, and extract the data of the corresponding 44 regions from the full GTAP v8 database. So the sample size is 110,352 (i.e., $57 \times 44 \times 44$). The regression results show that the elasticity of FDI stocks with respect to the FDI restrictiveness index (β_7) is equal to -2.2 (see Appendix 2).

For example, if Australia remove all the barriers of FDI in electricity sector (FDI restrictiveness index =0.175), it would lead to a 38.5% increase in the FDI stock in that sector.

In calibrating the model, we assume that the initial phantom tax rates have been set so as to equalize the after-tax return from reallocating a unit of capital from domestic producers to foreign producers, while simultaneously collecting no net revenue. That is, for given values for R^{row} , R^{dom} , GOS^{row} , and GOS^{dom} , set T^{row} and T^{dom} ¹³ such that:

¹³ To simplify the notation here, we omit the subscripts denoting sectors and regions.

$$(R^{row}T^{row})/(R^{dom}T^{dom}) = 1 \quad (E2.3)$$

$$GOS^{dom}(1-T^{dom}) + GOS^{row}(1-T^{row}) = 0 \quad (E2.4)$$

$$R^{row} = GOS^{row} / VKB^{row} \quad (E2.5)$$

$$R^{dom} = GOS^{dom} / VKB^{dom} \quad (E2.6)$$

$$S^{row} = GOS^{row} / (GOS^{row} + GOS^{dom}) \quad (E2.7)$$

$$S^{dom} = GOS^{dom} / (GOS^{row} + GOS^{dom}) \quad (E2.8)$$

where

R^{dom} and R^{row} are the gross returns on domestic and foreign capital;
 T^{dom} and T^{row} are equal to 1 minus the phantom tax τ , thus $1 - \tau^{dom}$ and $1 - \tau^{row}$ respectively;

GOS^{dom} and GOS^{row} are the values of gross capital rental payments on domestic and foreign capital;

VKB^{dom} and VKB^{row} are the values of capital stock owned by domestic and foreign investors; and

S^{dom} and S^{row} are the ratios of domestic and foreign GOS to the overall GOS in the sector.

By solving (E2.3) and (E2.4), we have

$$T^{row} = (S^{dom} \frac{R^{row}}{R^{dom}} + S^{row})^{-1} \quad (E2.9)$$

We substitute (E2.5) and (E2.6) into (E2.9) to get

$$S^{row} = \frac{VKB^{row}}{(VKB^{row} + VKB^{dom})T^{row}} \quad (E2.10)$$

$$S^{dom} = 1 - S^{row} \quad (E2.11)$$

From above, we calculate the VKB^{dom} and VKB^{row} . Once we know the level of the phantom tax (τ^{row}), we can derive the share of share of foreign and domestic GOS from (E2.10). Given the total sectoral GOS in the GTAP database, the origin-specific GOS matrix ($GOS_{j,r}^s$) can thus be determined.

Next, to derive the expression linking a change in the level of the phantom tax (τ^{row}) to a change in FDI, consistent with the calculation where the change in FDI was linked to a change in the FDI restrictiveness index.

Proceeding by way of example, in the previous section we determined that full elimination of FDI restrictions would result in a 38.5% increase in FDI in Australia's electricity sector. Assuming an elasticity of capital supply with respect to the rate of tax of 0.3 on a provisional basis,¹⁴ this implies the elimination of FDI restrictions is equivalent to an effective tax cut of about 128% (=38.5%/0.3). With this information in hand, the system of equations above generates both the phantom tax and the respective RORs for the domestic and foreign-owned sectors (recall: the wedge in RORs between domestic and foreign-owned capital emerges due to the presence of restrictions on FDI).

In the Australian electricity sector, the real gross return on foreign capital is calculated to be about 19%, and on domestic capital about 7.8%. These estimates are consistent with a phantom tax on foreign capital of about 56% and a negative phantom tax (i.e., a subsidy) of 6.6% on domestic capital.

To see this, recall that $(R^{row}T^{row})/(R^{dom}T^{dom}) = 1$

Thus, $(.19 * (1-0.562))/(.078 * (1+.066)) = 1$

¹⁴ This estimate is drawn from the MONASH model.

The elimination of the phantom tax implies that the expression T^{row} goes from .438 (= 1-0.562) to 1.0; this is an increase of 128% (= (1/0.438)-1, expressed as a percent).

Finally, from the VKB determined above, the foreign-owned Australian electricity capital stock is about 3,500mn USD. Given the 19% gross rate of return for foreign-owned capital determined by the procedure above, we obtain the GOS for foreign-owned capital of about 665mn USD.

The Investment Function

In the Monash investment function, the growth rate of capital (and hence the level of investment) is determined by investors' willingness to supply increased capital to industry j in region r ($K_G_{j,r}$), which in turn depends on changes in the expected rate of return for capital in that sector and region. Assuming that investors are cautious, any shock to the rate of return in a given sector and region is, however, eliminated only gradually. This results in similar treatment of investment as in models that incorporate costs of adjustment that are positively related to the level of investment in a given year (based on, e.g., construction /installation costs of capital suppliers). The MONASH model, however, instead of relying on increasing adjustment costs as the mechanism to limit investment, incorporates investor perceptions of risk for this purpose. Thus, following the MONASH model, we assume that investors are willing to support capital growth in industry j in region r in year t to move above the historically normal rate of capital growth for this sector-region, only if they expect the rate of return to be above the sector-region's historically normal level (see Dixon and Rimmer, 1998 for a discussion). Accordingly, the supply of capital in the GTAP-M3 model can be described by the following equations:

$$K_G_{j,r} = \frac{K_{j,r}^1}{K_{j,r}^0} - 1$$

$$\begin{aligned} EROR_{j,r} = & RORN_{j,r} + (1/C_{j,r}) * [\ln(K_G_{j,r} - K_G_MIN_{j,r}) - \ln(K_G_MAX_{j,r} \\ & - K_G_{j,r}) - \ln(TREND_K_{j,r} - K_G_MIN_{j,r}) + \ln(K_G_MAX_{j,r} \\ & - TREND_K_{j,r})] \end{aligned}$$

where

$K_G_{j,r}$ are the growths of capital stock of sector j in region r ;

$K_{j,r}^1$ and $K_{j,r}^0$ are the capital stocks in end and start of period of sector j in region r ;

$EROR_{j,r}$ are the expected rates of return of sector j in region r ;

$RORN_{j,r}$ are the historically normal rates of return of sector j in region r ;

$K_G_MIN_{j,r}$ are the minimum possible rates of growth of capital equal to the negative of the depreciation rate in each sector j in region r ;

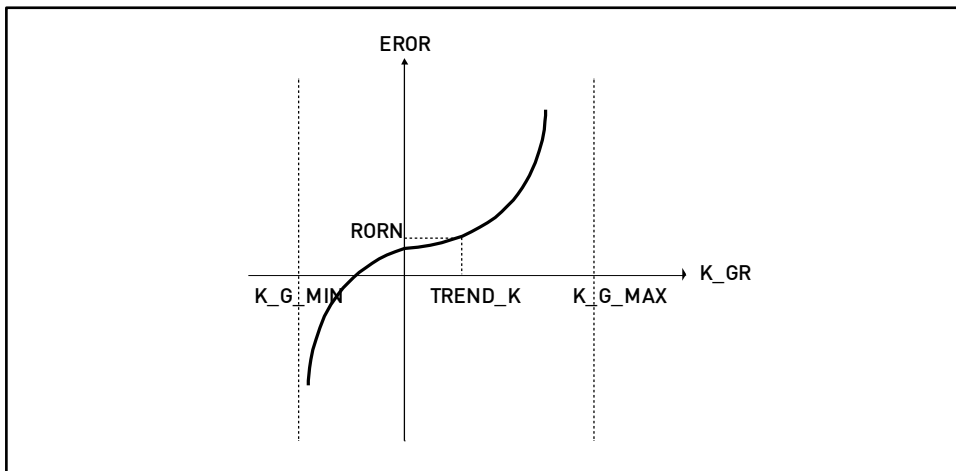
$K_G_MAX_{j,r}$ are the maximum feasible rates of capital growth;

$TREND_K_{j,r}$ are the historically normal capital growth rates of sector j in region r ; and

$C_{j,r}$ are positive parameters.

Figure A3 shows the diagrammatical relationship between the growth in capital stock (K_G) and the expected rate of return ($EROR$). Once we know the expected rates of return, the growth of capital stocks can be found.

Figure A3. Capital-supply Function in MONASH



This equation may be understood as follows. For industry j in region r to attract sufficient investment in year t to achieve its trend capital growth rate, $TREND_K_{j,r}$, the expected rate of return $EROR_{j,r}$ must equal the normal rate of return $RORN_{j,r}$. If the expected rate of return is higher (lower) than the normal rate, investment into that section-region will exceed (fall short of) the amount needed to sustain capital growth at the historically observed trend.

Also we know the following dynamic linkage between capital stock and investment:

$$K_{j,r}^1 = K_{j,r}^0 (1 - D_{j,r}) + I_{j,r} ,$$

where D is the depreciation rate of the physical capital stock. Thus we can derive the investment of sector j in region r .

Regression Results for FDI on FDI Restrictiveness Index

OLS, using observations 1-110352 (n = 88952)

Missing or incomplete observations dropped: 21400

Dependent variable: l_FDIS

	Coefficient	Std. error	t-ratio	p-value	
constant	-66.545	3.714	-17.920	0.0000	***
l_GPIH	1.038	0.005	230.400	0.0000	***
l_GDPS	0.867	0.010	84.480	0.0000	***
l_GPPH	1.359	0.017	78.490	0.0000	***
l_GPPS	2.325	0.018	128.100	0.0000	***
l_GPRW	0.377	0.204	1.849	0.0644	*
SK2U	0.412	0.054	7.630	0.0000	***
FDIR	-2.246	0.063	-35.460	0.0000	***
TOI2	0.000	0.000	9.445	0.0000	***
TOI1	0.935	0.030	31.510	0.0000	***

Mean dependent variable	-3.81135	S.D. dependent variable	5.529016
Sum squared residuals	1141196	S.E. of regression	3.582009
R-squared	0.580324	Adjusted R-squared	0.580282
F(9, 88942)	13665.38	P-value(F)	0
Log-likelihood	-239708	Akaike criterion	479436.8
Schwarz criterion	479530.7	Hannan-Quinn	479465.5
Log-likelihood for FDIS =	99319		

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